



### **Company Overview**

Panahi Trading Company has started its activities in local and foreign markets in the field of Gilsonite to meet the needs of industries in different countries. Undoubtedly, for the production of each industrial product, the role of raw materials is considered very important customers and traders will also have higher satisfaction with having suitable and quality raw materials. This company is proud to offer its products all over the world. The products enjoy a full quality control and benefit a strong international network of representatives and distributors to meet all the needs of traders. Having extraordinary transportation facilities and advanced packaging designed according to the customer's desire, Panahi Trading Company is willing to provide its customers with the highest levels of satisfaction. Throughout the extraction and production process, all sources are examined extensively to evaluate the quality level of the products and to ensure the high quality promised.

# PANAHI TRADING COMPANY

#### **Business Description**

The Middle East is one of the few areas that abounds with mines rich in Gilsonite. Due to the geographical location of the region and its access to a variety of rail, sea and land transport routes, the export potential of the Middle East is very high and therefore, it is possible to export promptly and conveniently from this region to all countries around the world.

The Gilsonite products in this area are of very high quality, and therefore, are among the best in the world. The price of this product is very low in the Middle East and it brings a lot of profit for the traders. Accordingly, the Gilsonite produced in this area is of high value, and is widely known as one of the best export targets for traders in this field.





## This valuable material is used in many fields, the most important of which are :

- Construction of asphalt and road surface
- Making bitumen mortar
- Drilling oil wells
- Casting industry
- Painting industry
- Chemical products



#### Vision and Value

Panahi Trading Company will be the most efficient and dynamic company and will always maintain a high quality to enter the global markets. The company will create a huge network in the production and the supply of its products in order to expand its exports. It will spare no effort to increase the quality of its products and will provide the necessary infrastructure. The company will continue its unremitting efforts to achieve the position of the most reputable, high-quality, and most reliable brand. Panahi Trading Company will use all its resources and power, adopt modern policies in sales, and create new markets, to present its products to local and international markets. It will consolidate its position as the largest and most known exporting company in the world, by the use of efficient and adequate efforts.



### Mission and Targets

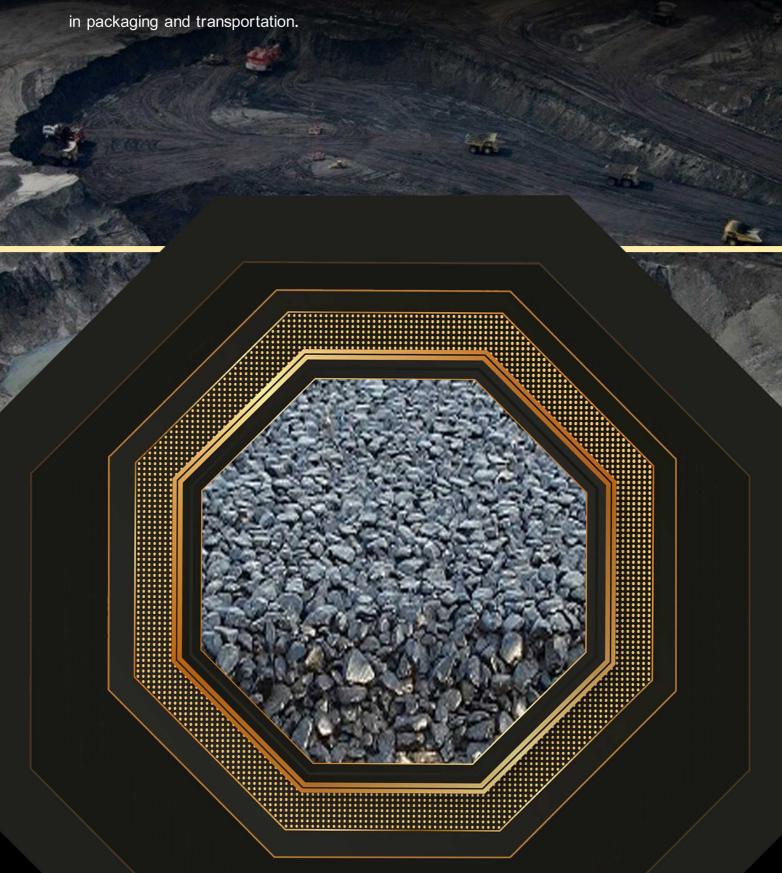
Panahi Trading Company is to provide high-quality products with a convenient delivery in order to meet the customers' needs and expectations. In addition to following the principles of the international trade, the company is obliged to respect the customers' privacy, and provide them with a satisfactory level of services.

#### Thus, the targets of this company are stated as follows:

- 1- Having a diverse level of production based on the customer's needs and tastes
- 2- Maintaining international standards in all of the stages of production
- 3- Maintaining an ongoing progress in the product quality
- 4- Delivering the products promptly and conveniently
- 5- Creating new markets to enter the international markets
- 6- Using novel methods to improve sales
- 7- Maintaining a competition in the market



The most important principle for all the members in our company is customer satisfaction, and we will spare no effort to provide our dear customers with a high level of services in order for this outlook to be fully achieved. In addition to a high-quality product, our company offers our customers a reasonable price. We will always maintain a high level of services in packaging and transportation.





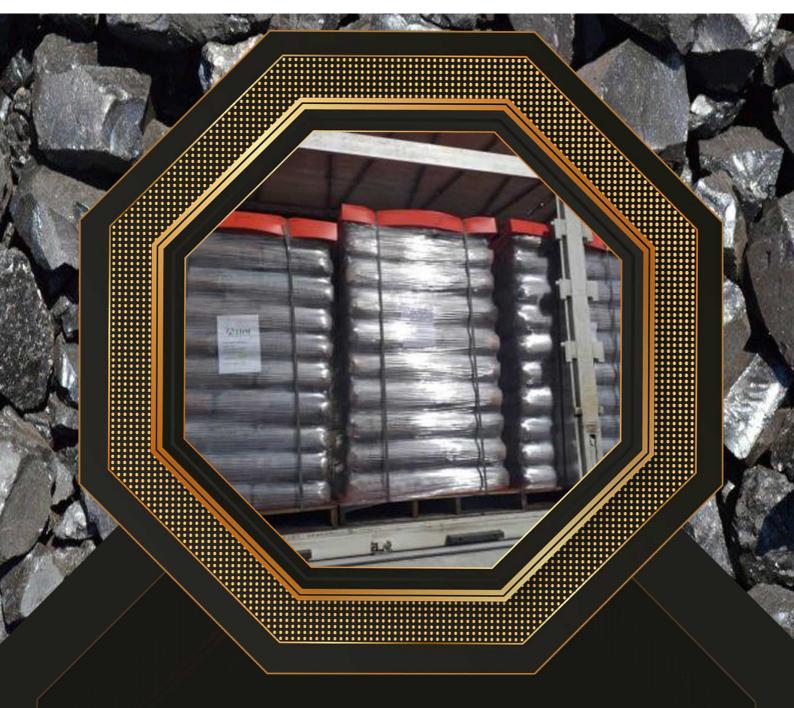
#### **Products and Services**

A high quality Gilsonite is one that can be mixed well with petroleum tar and can provide specifications in accordance with the standards of road tar. Such tar should have a relatively low melting point (150 to 250 ° C), high solubility in carbon sulfur and low mineral ash.

This company is proud to offer a variety of products in accordance with the specifications mentioned. Our products are as follows:

- 1 Waterproof Coating Gilsonite
- 2 Gilsonite used in timber
- 3 Gilsonite used in insulation
- 4 Gilsonite used in solvent oil, tar, ink, printer powder, cement, oil, asphalt, sand, casting, etc.
- 5 Gilsonite mixed with several additives for drilling

All products offered in this company have the highest global quality, reasonable prices convenient packaging, and they are ready to be offered worldwide.



## Services

- 1- Free consultation on purchase and evaluation of the quality of the products
- 2- Prompt delivery of products to all countries of the world
- 3- After-sales service to customers
- 4- Quality assurance in comparison with foreign brands
- 5- Providing a convenient packaging based on the traders' desire
- 6- Product analysis in accordance with world standards

Panhi Trading Company is obliged to fulfil all its obligations and gain the highest level of customer satisfaction.



## **Delivery and Payment**

Based on the fact that this product is usually demanded in a high tonnage, the products are delivered mainly through either sea or rail to foreign customers. However, for local customers or neighboring countries land delivery is possible. Due to having multiple foreign currency accounts under the company name, and natural persons approved by the company, we suggest telegraphic transfer. You can also discuss your desired payment method with our experts.



